## Assets by Buying/Sales Process - Equitrac

- Uploaded in MSP for partners
  - Categorized by sales process
  - Can easily find needed materials

<table>
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<tr>
<th>Buying Process</th>
<th>Requirements Definition</th>
<th>Solution Evaluation</th>
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<td><strong>Customer assets</strong></td>
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<td>• Equitrac Brochure (customized)</td>
<td>• Equitrac Hybrid Print Control Datasheet</td>
<td>• Equitrac Follow-You-Printing Datasheet</td>
<td>• Equitrac Office and Express 5.5 Administration Guide</td>
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| Salesperson aided Assets | | | | |
| | • Equitrac Office v5.5 Customer Presentation | • Feature Comparison: Equitrac PageControl Touch and Page Counter | • Equitrac ID Card Reader Specification Sheet | • Equitrac Embedded for Samsung XOA Setup Guide |
| | • Equitrac Express v5 End User Presentation | • Equitrac 5.5 What's New | • Equitrac Office v5 RFP Proposal Builder | • Equitrac Office Express V5 Enterprise Licensing Guide |

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